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Editorial Project

Expenses

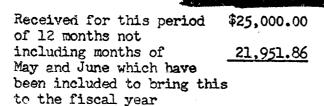
May 1, 1959 through June 30, 1960

14 months

Furniture and Fixtures	213.25
Salaries '	18,135.41
Taxes	575.56
Rent	1,725.00
Travel	914.52
Miscellaneous	11.25
Office Supplies	78.39
Communications	80.00
Brainwashing Bibliography	218.48

Total 14 month Expenditures \$ 21,951.86

I certify that this is a true statement of expenditures for this project for the period covered.



Balance to be used during Fiscal Year 1960-61

\$3,048.14

I have examined and approved the submitted expensions:



Date: 9/24/63

Graphology Expenses July 1959 through August 1960



1,716.40 979.00 3,342,42 380.00 150.00 190.00 125.00 100.00 125.00 125.00 35.00 75.00 190.00 125.00 125.00 125.00

Total Expenditures

\$7,907.82

C/F Handwriting Magazine Project -

720.00

\$8,627.82

Amount in Graphology Account-

\$11,449.46

Expend.

8,627.82

Balance

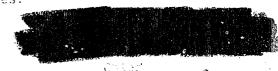
\$ 2,821.64

I certify that this is a true account of expenses paid on the above project.



*This balance is continually changing as more expenses continue. Part of these funds will be utilized in the preparation of the report to be published.

I have examined and opposed a expenditures.



9/20

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EDITORIAL PROJECT

EXPENDITURES May 1, 1959 through March 31, 1960

11 Months

Salaries		\$13,910.42
Equipment		213.25
Taxes		229.22
Rent & Vtilities		1,380.00
Travel		672.48
Office Supplies		33.23
Communications		40.00
Miscellaneous	grander († 1902) 1902 - Grander († 1902) 1903 - Grander († 1902)	11.25
Total	Expenditures	\$16,489.85

N. B. Office Supplies, Communications and Utilities for the most part were absorbed by the state of the state

The anticipated expenditures for the 12th months are \$1,700.00.

Total anticipated expenditures for 12 months \$18,189.85.

Total Budget and funds received \$25,000.00

Less Expenditures 18,189.65

Balance to be carried over for fiscal May 1, 1960 to May 1, 1961.

\$ 6,810.15*

*This sum is left since the anticipated assistant for hired.



April 1, 1960

STATUS OF GRAPHOLOGY FUNDS

Total Funds available as of May 1, 1959

\$11,449.46

Funds Expended

4,446.55

Balance as of April 1, 1960

\$ 7,002.91

Anticipated Expenditures:

Publication of Graphology

\$3,000.00

Completion of First Phase

1,000.00

Phase two and three are indeterminate at this time

83-6 #2

December 28, 1959

C/F Dear

The Board of Directors of the pas approved your proposal for a new scientific graphological Review

amount of \$360.00 hich represents the semi-annual payment on the grant to you. The second payment will be made on or about July 1, 1960.

As previously mentioned, at the end of the first year, the Board of Directors will review your progress and at that time will determine further support.

The following conditions apply to the utilization of these funds:

- An annual and informal progress report to be submitted during the month of December.
- 2. An annual accounting of funds to be rendered for our records.
- 3. The Review shall contain the following notice

Other than the above conditions, it is required that funds be expended entirely for the publication designated and that no profits accrue to any individual.

The Board of Directors and the scientific advisors to the join me in wishing you well in this endeavor. Flease call upon us for any assistance that we may be able to provide.

Sincerely,

Executive Secretary

December 11, 1959

Memorandum to:

From:

Subject:

Graphological Review

poloned is a managed from the above named

0

This is an invited proposal, the first that we have been able to stimulate despite the fact that we have been working in graphology for two years now. It is particularly appropriate to our needs in that A. It gives us contact with the entire traphology community and B. It achieves this relationship at a very modest cost on a participating basis.

I recommend that a supplement to our Handwriting Analysis Task Budget be made in the amount of \$3.500. This amount is larger than the estimated budget submitted by because it is my opinion that as his work progresses under the stimulus our grant will provide, he will find he has not allowed sufficient funds to achieve his objectives.

Enclosure #1 is the proposal. Enclosure #2 is our letter of committal which transmits a first payment on the grant in the amount of \$300.

My unorthodox action in making this transmittal was dictated by the small amount involved, by the deliberation and planning which has borne the approval and consent of our Directors and and by my strongly felt need to respond quickly to this proposal for public relations purposes. If, after consideration, you feel that this grant should not be made, there are sufficient administrative funds on hand to cover the first year's grant and these can be diverted from other projects.

RECEIPT

I hereby acknowledge receipt of the following:

ount of \$25,000.00, drawn

- 83-9-

and the second s

9-2503-75-902

F3

0 APR 1959

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12, MAY

Anne 3.

25 000.00

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27 March 1959

MEMORANDUM FOR: THE COMPTROLLER

ATTENTION

: Finance Division

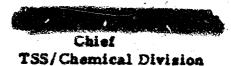
SUBJECT

: MKULTRA, Subproject No. 83,

Authorisation #3

Under the authority granted in the Memorandum dated

13 April 1953 from the DCI to the DD/A, and the extension of
this authority in subsequent memoranda, Subproject 83 has been
approved, and \$25,000.00 of the over-all Project MKULTRA
funds have been obligated to cover the subproject's expenses
and should be charged to Allotment 9-2502-75-902.



Approved for Obligation of Funds:

Research Director

AUTHORIZING OFFICER

Date:

Distribution

Orig & 2 - Addressee

1 - TSS/FASB





8 May 1959

MEMORANDUM FOR: Chief, Finance Division

VIA

: TSS/Budget Officer

SUBJECT

: MKULTRA, Subproject 83, Invoice No. 3

Allotment 9-2502-75-902

1. Invoice No. 3 for the above subproject is attached. Payment should be made as follows:

Cashier's check in the amount of \$25,000.00, drawn on and made payable to the

- 2. Please forward the check to Chief, TSS/Chemical Division through TSS/Budget Officer by Thursday, 28 May 1959.
- 3. This is a final invoice. However, since it is anticipated that additional funds will be obligated for this project, the files should not be closed.

Chief
TSS/Chemical Division

Attachments:
Involce & Certifications

Distribution
Orig & 2- Addressee

TSS/FASB

12 MAY
1 CERTIFY THAT FIRMS ARE AVAILABLE
DISIGATION REPRENCE No. 3137
QUARGE 10 ALLOIMENT No. 9-2503-75-792

ALTHORIZING OFFICER

CHECK#2029N THE AMOUNT OF \$25000



83-/



For Services \$25,000.00 **CERTIFICATIONS** (1) It is hereby certified that this is Invoice No. 3 applying to Subproject No. 83 of MKULTRA, that performance is satisfactory, that services are being accomplished in accordance with mutual agreements, that a detailed agenda of the payments and receipts is filed in TSS/CD, that this bill is just and correct and that payment thereof has not yet been made. Chief, TSS/Chemical Division Date: (2) It is hereby certified that this invoice applies to Subproject 83 under MKULTRA which was duly approved and that the project is being carried out in accordance with the memorandum dated 13 April 1953 from the DCI to the DD/A, and the extension of this authority in subsequent memoranda.

Research Director

Date:



DRAFT
26 March 1959

MEMORANDUM FOR: THE RECORD

SUBJECT

: Continuation of MKULTRA,

Subproject No. 83

1. The purpose of Subproject No. 83 is to continue support of the editorial and technical survey activities of is assigned to the

and is covered as an employee of the

the past eighteen months his activities have been to make technical surveys of social and-behavioral science matters of interest to TSS/CD/

will continue to develop technical surveys on the controversial and misunderstood areas listed below:

- a. A revision and adaptation of material already developed on deception techniques (magic, sleight of hand, signals, etc.)
- b. Psychic phenomena and extrasensory perception
- c. Subliminal perception
- d. Hypnosis

etc.)

- e. "Truth serums"
- f. Expressive movements (body type, facial characteristics,

He will also assist the same in editing the material they develop including annual reports, project summaries and conference notes.

Executive Secretary of the and will continue to work out of the solution of th

- 4. The total cost of this subproject will be \$25,000.00 for a period of one year beginning 1 May 1959. Charges should be made against Allotment 9-2502-75-902.
- 5. Las been cleared for access to Top Secret material by the Agency.

Chief

Chief TSS/Chemical Division

Approved for Obligation of Funds:

Research Director

Date: # 12063 - 1809,

Distribution:
Original only

83/83-/3

May 12, 1959

Memorandum to

Subject:

Editorial Project

The balance of funds received for the Editorial Project which carried from May 1, 1958 through April 30, 1959 of #3,449.46 is retained and committed along with the \$8,000.00 supplement for graphology tests received in January 1959 for continuation of the work on graphology through the fiscal year 1960.

EXPENDITORIAL PROJECT Expenditures May 1, 1958 through April 30, 1959

Salaries	\$17,797.30
Equipment	573.31
Taxes	283.04
Travel	1,012.32
Reference Library	60.00
Office Supplies	9•75
Graphology (178.56
Miscellaneous (Incl. typing fees and rental on typewriter)	209.01
Total expenditures	\$21,388.29
Items Obligated from these funds and to be paid in May	
Rent - April 15/30 Taxes on 1st Quarter Unempl. Ins.	57•50 104•75
Total expenditures for year	\$21,550.54

Please note that no charge was made for telephone, electricity, and, although a small amount shows for Office Supplies, the vast amount of supplies and postage.

Cash Received for this project: \$ 15,965.89

rebminted/

Cash deensferred from

Expenditures

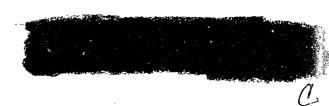
Balance

\$ 25,000.00 21,550.54 \$ 3,449.46

Supplement received for Special Trial Tests

\$ 8,000.00





3/2/159

RECEIPT

I hereby acknowledge receipt of the following:

Official Check No. 209-359222, in the amount of \$8,000.00, drawn on the and payable to tu

Date: January 26, 1959



29 December 1958

MEMORANDUM FOR: CHIEF, FINANCE DIVISION

VIA

: TSS/Budget Officer

SUBJECT

MKULTRA Subproject 83, Invoice No. (2

Allotment 9-2502-75-902

1. Invoice No. 2 for the above subproject is attached. Payment should be made as follows:

Cashier's check in the amount of \$8,000.00. drawn on ind made payable to the

- 2. Please forward the check to Chief, TSS/Chemical Division through TSS/Budget Officer by Tuesday, 2 January 1958.
- 3. This is a final invoice. A total of \$3,000.00 was obligated under this subproject during FY 59. However, since it is anticipated that additional funds will be obligated for this project, the files should not be closed.

Acting Chief TSS/Chemical Division

Attachments:

Invoice & Certifications

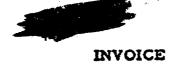
Distribution:

Orig & 2 - Addressee

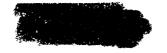
1 - TSS/FASB

CHECK#29-359993

IN THE AMOUNT OF \$20 RECEIVED. 21, JAN



For Services	\$8,000.00
	CERTIFICATIONS
No. 83 of MKULTRA, that being accomplished in	that this is Invoice No. 2 applying to Subproject t performance is satisfactory, that services are cordance with mutual agreements, that a detailed ad receipts is filed in TSS/CD, that this bill is payment thereof has not yet been made.
	Acting Chief, TSS/Chemical Division
Date:	
MKULTRA which was dul out in accordance with the	that this invoice applies to Subproject 83 under y approved and that the project is being carried memorandum dated 13 April 1953 from the DCI ension of this authority in subsequent memoranda.
	Research Director
Date:	





16 December 1958

B\$16596

MEMORANDUM FOR: THE COMPTROLLER

ATTENTION

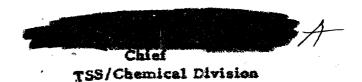
: Finance Division

SUBJECT

: MKULTRA, Subproject No. 83

Under the authority granted in the Memorandum dated

13 April 1953 from the DCI to the DD/A, and the extension of
this authority in subsequent memoranda. Subproject 83 has been
approved, and \$8,000.00 of the ever-all Project MKULTRA
funds have been obligated to cover the subproject's expenses
and should be charged to Allotment 9-2502-75-902.



Approved for Obligation of Funds:

Original signed by

Research Director

Date:

Distribution:

Orig & 2 - Addressee

18 DC 1958

Support a special

research study of handwriting analysis.

(Continuing project)

Satisfactory

N/A

MEMORANDUM FOR: THE RECORD

SUBJECT : Supplementary Funds, MKULTRA, Subproject 83

1. The purpose of the supplement to this project is to support a special research study of handwriting analysis. Graphologists will categorize a number of handwriting specimens according to the degree to which these specimens tend to reveal personality dimensions.

Other experts in handwriting analysis, including graphologists, handwriting identification experts and experimental psychologists, will examine the above groups of handwriting specimens to determine any identifiable characteristics of the actual handwriting. Both the above phases will be repeated as a cross validation.

- 2. The original budget for this project did not cover the cost of this research phase. The specific direction of research could not be determined until completed the final stages of his survey of handwriting analysis. The attached supplementary budget includes estimated fees for graphologists and administration costs associated only with this research phase.
- 3. The total additional cost of this project will not exceed \$8,000.00, (thereby bringing to a total of \$33,000.00 funds obligated to 1 May 1959), to be charged against Allotment 9-2502-75-902.
 - 4. Other specifications for this project remain as stated in





the Memorandum for the Record dated 18 April 1958, Subject:

MKULTRA, Subproject No. 83.



TSS/Chemical Division

Approved for Obligation of Funds:

Tw Research Director

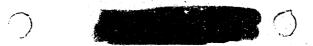
Date: 12 18 58

Attached:

Proposed Budget

Distribution:
Original only





SUPPLEMENTAL BUDGET, MKULTRA Subproject 83

 Fees: Handwriting Experts
 \$7,500.00

 Travel
 450.00

 Mailing and miscellaneous
 150.00

 TOTAL
 \$8,000.00





CERTIFICATION

has been satisfithat \$9,034.11 subproject 57. of subproject 5	actorily completed on invoice \$1 of a This credit rep	he program under subproject-57 ted. It is requested, therefore, subproject \$3 be credited to presents the return of unused funds rged to Allotment 6-2502-10-001,
MOR	7	
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		Chief, TSS/Chemical Division
Date:		
		·
		Research Director

REĆEIPT

Receipt is hereby acknowledged for dated June 25, 1958, drawn on the Check No. FE12617, In the amount of \$15,965,89, payable to the

F- 250 3-10-00/

بخبط

DATE	FEMAFKS AND FEFFERCES	ORLICATIONS LICUFAED	Obligations Lighteated	UNLEQUITATED BALANCE	
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17 JUN 27 1958	Custing tax		15 965, 89	9034.11	
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21 April 1958

MEMORANDUM FOR: THE COMPTROLLER

ATTENTION

: Finance Division

SUBJECT

: MKULTRA, Subproject No. 83

Under the authority granted in the Memorandum dated 13 April 1953 from the DCI to the DD/A, and the extension of this authority in subsequent memorands. Subproject 83 has been approved, and \$25,000.00 of the over-all Project MKULTRA funds have been obligated to cover the subproject's expenses and should be charged to Allotment 8-2502-10-001.

Chief
TSS/Chemical Division

APPROVED FOR OBLIGATION OF FUNDS:

Original signed by

Research Director

Date:

24,1358

Distribution:

Orig & 2 - Addresses

1- TSS/FASB

8.3-24



MEMORANDUM FOR: CHIEF, FINANCE DIVISION

VIA

: TSS/Budget Officer

SUBJECT

: MKULTRA Subproject 83, Invoice No. 1,

Allotment 8-2502-10-001

1. Invoice No. I for the above subproject is attached. Payment should be made as follows:

Cashier's check in the amount of \$15,965,89, drawn and made payable to the

- 2. Please forward the check to Chief, TSS/Chemical Division through TSS/Budget Officer by Wednesday, 25 June 1958.
- 3. This is a final invoice. A total of \$25,000.00 was obligated under this subproject during FY 58. However, since it is anticipated that additional funds will be obligated for this project, the files should not be closed.

Chief
TSS/Chemical Division

Attachments:
Invoice & Certifications

Distribution:

Orig & 2 - Addressee

L - TSS/FASB





For services

\$15,965.89



CERTIFICATIONS

(1) It is hereby certified that this is Invoice No. 1 applying to Subproject 83 of MKULTRA, that performance has been satisfactory, that the services have been accomplished in accordance with mutual agreements, that a detailed agenda of the payments and receipts is on file in TSS/CD, that this bill is just and correct and that payment thereof has not yet been made.

Chief, TSS/Chemical Division

Date:

(2) It is hereby certified that this invoice applies to Subproject 83 under MKULTRA which was duly approved and that the project is being carried out in accordance with the memorandum dated 12 April 1953 from the DCI to the DD/A, and the extension of this authority in subsequent memoranda.

Research Director

Date:





11 June 1958

MEMORANDUM FOR: CHIEF, FINANCE DIVISION

VIA

TSS/Budget Officer

SUBJECT

: MKULTRA Subproject 83, Invoice No. 1,

Allotment 8-2503-10-001

1. Invoice No. 1 for the above subproject is attached. Payment should be made as follows:

Cashieric check in the amount of \$15,965.89, drawn and made navable to the

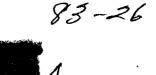
- 2. Please forward the check to Chief, TSS/Chemical Division through TSS/Budget Officer by Wednesday, 25 June 1958.
- 3. This is a final invoice. A total of \$25,000.00 was obligated under this subproject during FY 58. However, since it is anticipated that additional funds will be obligated for this project, the files should not be closed.

TSS/Chemical Division

Attachments: Invoice & Certifications

Distribution: Orig & Z - Addressee PHECKIE 1247 LINGTHE AMOUNT OF BASY (S. 33

Dr 288 co2644 600.1 2502-10-001 17.2 \$25,000.00 Cr 236 001674 600.1 2502-10-001 17.2 9.



DRAFT 18 April 1958

MEMORANDUM FOR: THE RECORD

SUBJECT

activities widened.

MKULTRA, Subproject No. 83

1. The purpose of Subproject No. 83 will be to support the editorial and technical survey activities of the sassigned to the sassigned to the During the past Six months, his activities have been to make technical surveys of social and behavioral science matters of interest to TSS/CD/Branch III. During this period he has been carried on the budget of the How-B ever, it was originally proposed that as soon as he demonstrated his ability, he would be established as an independent project and his

analysis. He has prepared a review of current attitudes towards hand-writing analyses as reflected by scientific researchers in the technique; fringe or pseudo-scientific developments in the field; general attitudes of psychiatrists, psychologists and other behavioral scientists to the techniques; and attitudes of document analysts and law enforcement agencies to the method. He has isolated the various "schools" of hand-writing analysis, both American and European, and has prepared a readable, accurate and informative document that can be made available to



potential consumers of handwriting analyses. More important, however, he has assembled data making it possible to design relevant and meaningful research into the usefulness and applicability of handwriting analyses to intelligence activities.

- it is now possible to undertake systematic research. During the next year, will be responsible for the development of a research project on handwriting analysis. The recommendations for the design of this project, as developed by the are included as Attachment No. 2.
 - 4. In addition will begin to develop similar technical surveys on other controversial and misunderstood areas.

 These will include, though not necessarily in the next year:
 - a) a revision and adaptation of material already developed on deception techniques (magic, sleight of hand, signals, etc.)
 - b) psychic phenomena and extrasensory perception
 - c) subliminal perception
 - d) hypnosis
 - e) "truth serums"
 - f) expressive movements (body type, facial characteristics etc.)



He will also assist the same in editing the material they develop including annual reports, project summaries, and conference notes.

Executive Secretary of the and will continue to work out of the solution of the secretary of the secretary and will continue to work out of the solution of the secretary and is included in the summary budget attached. Accounting for money spent will be included in the regular audit.

- 6. The total cost of this subproject will be \$25,000.00 for a period of one year beginning 1 May 195%. Charges should be made against Allotment 8-2502-10-001.
- 7. has been cleared for access to Top Secret material by the Agency.



TSS/Chemical Division

Approved for Obligation of Funds:

Research Director

Date: +36 24 1955.

Attached:

1. Proposed Budget

2. Recommendations

Distribution:
Original only





PROPOSED BUDGET

Salary for Salary for one year	\$12,000.00
Salary for clerk-typist (to be employed)	4,000.00
Space, utilities, phone, etc	4,000.00
Consultant fees, travel and expenses in setting up case history project	4,000.00
Supplies, incidentals, etc	1,000.00
TOTAL	\$25,000,00



Recommendations for a Test of Handwriting Analysis

General Comment. Handwriting analysis in the present state of its development is more art than science. The modern graphologist attempts to assess total personality in terms of the total handwriting sample, and insists that no single handwriting element has meaning in and of itself, but must be considered in the context in which it is found. There are certain "principles" to which most graphologists adhere that lead to general agreement on many points of handwriting interpretation, but the final product is an individual performance reflecting the training and convictions of a particular graphologist. Asked to explain how he arrives at a particular judgment, the graphologist will assign tentative values to various handwriting elements, such as slant, pressure, speed, etc., insisting that his interpretation of each element is conditioned by the total pattern of graphology that can be tested per set the only practical recourse is to test the performance of several handwriting analysts who appear to be most qualified.

Types of Handwriting Analysis Experiments. An experiment intended to test the effectiveness of handwriting analysis as a method of assessing personality can be designed in a number of ways. For purposes of validation, a knowledge of the salient personality features (traits and attitudes) of each person whose handwriting is to be analyzed remains a basic requirement, regardless of experimental design.

In the matching test, the graphologist's performance can be compared with the performance of a psychologist using accepted psychological projective methods. The graphologist prepares personality sketches from blind analyses of nandwritings, and these are compared with sketches by the psychologist based on a battery of prychological tests. In a variation of this method, beychologist are graphologist make

scaled judgments of specific criteria of personality in lieu of narrative or descriptive personality sketches. Ferformance in either case is evaluated by an "expert" judge or panel of judges whose knowledge of the Subjects may include face-to-face interviews, appraisal by acquaintances, biographies, and indeed all information available for delineating each personality.

A simple sorting test can be employed. In the past, scripts have been shuffled and the graphologist asked to sort them according to sex, indications of honesty or dishonesty, and according to whether the writer would score high or low on certain psychological tests. (In passing, it should be noted that the modern graphologist refuses to judge the sex of a writer.)

A favorite approach of American psychologists who have concerned themselves with handwriting analysis, is the measurement of certain physical or geometric espects of handwriting in the attempt to establish correlations between these and well-defined personality traits. These studies have produced claims of significant correlations and claims of no correlation whatspever. As an investigation of handwriting, this method comes the nearest to satisfying the demands of objective methodology. The need for a professional graphologist is eliminated, for this is a test of handwriting as a projective device, and not a test of handwriting analysis as practiced by the graphologist. It does not consider the total sample, nor has it thus for been able to explore the interpolar of various handwriting elements.

A fourth method would provide a test of graphology in its industrial or business applications, particularly in personnel selection. This would require the cooperation of three or possibly four business firms, either retailers or manufacturers, and would ampley skewed samples of the handwritings of individuals who alearly have succeeded

in designated positions and those who clearly have failed in or are otherwise not fitted for the positions. There are no known instances of this precise approach to the test of handwriting analysis, possibly because there has been no need of it or quite possibly because it is a "loaded" situation smacking of unethical practice.

In the matching or the sorting tests, the graphologist would know that he was participating in an experiment, though he need not be aware that other graphologists were making judgments on the same handwriting samples. In the test of graphology in industry, the handwriting analyst would, of course, remain unaware of the test situation.

Personnel Selection. If only one experimental approach is to be used, the test of industrial graphology is recommended as the least encumbering and the easiest to evaluate. Although it will not permit a comparison of handwriting analysis with other projective techniques, it offers an excellent apportunity to test the accuracy of the graphologist's judgments concerning a subject's performance and behavior. The selection of suitable handwriting samples for this test will be more difficult than it would be for sorting or matching experiments.

Graphologists place no restrictions on the types of jobs for which they are willing to interpret handwriting. They have declared themselves competent to advise on jobs as diverse as contan grading, advertising, proof reading, accountancy, and various supervisory and administrative positions. They assist in hiring new amployees, promoting old ones, and in discovering underlying causes of law production and unsatisfactory interpersonal relationships on the job.

Unless the graphologist has previously been retained by a firm, he expects the citant to tell him the qualifications desired in the applicant. As an example, a retailer of children's toys decides to hire a chief buyer. Beyond the applicant's

experience as a buyer, the client wants a man who is honest, intelligent, reliable, and energetic; a man who has personal warmth, social poise, a good sense of humour, an understanding of parents' mentality and a good intuitive sense of the psychology of children. As a matter of practice, the graphologist is willing to interpret the meaning of "reliable," what constitutes "a good sense of humour," how much intelligence the position demands, etc. Given the handwritings of 10 applicants, he will narrow them to two or three and ask the client to make the final choice. He will extend himself further, if the client wishes, and list his choices in 1-2-3 order, indicating why he feels one applicant is qualified and another is not, why one applicant is likely to fall.

The types of positions for which the graphologist seems most frequently to make recommendations are: (1) sales personnel and buyers, (2) bookkeepers and accountants, (3) public relations personnel, (4) clerical personnel: secretarial and stenographic, and (5) supervisory positions (of no fixed description). These positions should be central to the experiment, but the handwriting of any person whose dominant traits and attitudes are known and whose behavior is marked and explicit, regardless of level or type of employment, potentially constitutes a suitable sample for purposes of the experiment.

The facets of personality which the graphologist is asked to detect and evaluate will be controlled largely by the psychological makeup of the individual supplying the handwriting sample. The points on which the graphologist is asked to make judgments need not be a concrehensive as the toy merchant's requirements for a qualified chief buyer; they can be circumscribed to whatever degree suits the needs of the experiment.

Individuals who have demonstrated their competence in the positions for visich they will be lapplying in the experimental situation can be selected according to

various recognized criteria of achievement: for example, long, meritorious service, authority and responsibility in the organization including salary and number of employees supervised: productivity, a willingness to put the firm's best interest first (overtime work, relinquishing vacation time, etc.) excellent attendance record, and so forth.

have failed in positions for which they would be "applying." The purpose will be served by obtaining "applications" from persons unfit by virtue of misconduct, low production, chronic absencesism, unsatisfactory interpersonal rotationships, and the like. In addition to these criteria, the "undesirable population should contain instances of unwanted behavior established by conviction in a court of law. This would require the apoperation of a penal institution, and the examples thus obtained should reflect affences—projectable repeated offenses—of embazzioment, forgery, larceny, destruction of property, and sexual deviation.

To a lesser degree, instances of argenic or functional disturbances can be included among the "undestrables." These should be restricted to heart disease, speech impairment, Parkinson's disease and possibly orthritis, and should be used sparingly and solvatively. Three of the seven handwriting analysts who will be recommended for participation in the experiment have concerned themselves with the relationship of handwriting to organic illnesses; this is not personality projection, but a preoccupation with essentially physiciagical or motoric concernitants of handwriting. It seems possible to test some of these claims with little additional cost.

One of the most common claims or grap tologists contains their rivility to detect scribes emptional disturbances by inspection of bandwitting. Most use of the

handwriting of mentally III persons seems advisable, provided legible samples showing at least moderate speed and energy in the execution can be obtained.

Matching and Scriing Tests. The possibility of evaluating handwriting analysis

by sprting and matching tests should not be discounted entirely. It seems advisable to accumulate a file of handwriting specimens drawn from the Extensive background and testing data are already available on this group, and the use of specimens written in accounted have the further advantage of danying the graphologist content alone. Samples can be

1. Draiting a routine letter to the minimization inquiring with their health and well-being and inviting comment on their life in

octained by --

- 1. Initiating correspondence requesting their particles in the proposed follow-up study of
- 3. Directing the interviewer in the follow-up study to obtain one written statement from each informant interviewed.

The Graphologists. The Society's inquiry into handwriting analysis raveals that the applied graphologist, practicing handwriting analysis as a profession, usually has no formal training in psychology and help possesses only a popular or folk know-lodge of personality saturates. The praphologist is usually trained in a simple of presenting which assigns fixed meanings to handwriting elements, and those are algisty a cited to personality trains that are often varue and lited-fixed.

The prophologist who came from the fact are often varue and lited-fixed.

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It is from this group that the claims for graphology seem sufficiently impræsive to justify experimentation.

UF Among the handwriting analysts, four are recommended for ${\cal B}$ participation in Reponsored experiments:

Based on personal Interviews, review of published works, and the general regard for them by fellow-graphologists and experimental psychologists, these handwriting analysts appear to have as high qualifications as any in the reaks of applied araphology.

Among handwriting analysts, three are singled out for possible testing:

The Handwriting Receimen. Although the requirements for a semple suitable for analysis varies from graphologist to prophologist, there are certain minimum standards about which there is general agreement. The sample must be written in ink, on unlined 0.1/2 x 11 meets, though the size of the paper is not a rigid maturement. There is a decided preference among prophologists for samples written with conventional penacint, but either beligaint or conventional pen samples are acceptable. The proclimen must have treat freely written, with no foreknowledge by the writer that his head is to be analysed. It must be the original specimen, not a photostatic copy. In every case, the graphologist will instance a convenient that a photostatic copy. In every case, the

Acceptable samples extend from one-ind? page to spread pages. It is estimated

that at least 50 samples will be needed, and as many of these as possible should be two or three pages in length, with accompanying signatures. Each page of the longer samples can be used as a separate specimen, thus permitting a test of the graphologist's consistency by obtaining two or three analyses of the same writing over an extended period. As a practical consideration in testing business applications of graphology, it should be borne in mind that the employer who applies to a graphologist has a vested interest in competent analyses, and is therefore likely to sound! long samples if the graphologist insists.

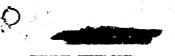
There are certain content clues that are always available to the handwriting analyst, provided the sample is in a language he can read. The writer's selection of words and his syntax may very well provide rough indices of his intelligence.

Secause the subject of the samples need not deal with the position for which the individual is "applying," or to which he is being promoted, there is reason to believe that judicious selection can hold content clues to an acceptable minimum.

be left to chance, the informants should in all cases be encouraged to respond in possible where the interviewer potains the sample. He should provide the same pun (no ballpoint) and the same quality of unlined white paper for each specimen.







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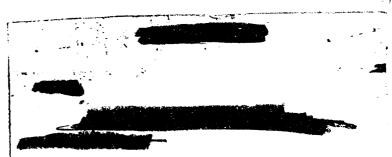
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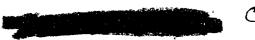




N/A

Support editorial

& technical survey activities of



Satisfactory

NA

